



**QUORUM**  
Information Technologies Inc.

e-News

## The Features & Benefits of XSELLERATOR™ Series - #4

October 18, 2006 Newsletter

### Quorum is RIM Ready!

**Over 90% of Quorum's Dealerships  
are already on RIM**

If your DSP is charging too much for RIM integration or is not RIM Ready, give Quorum a call at 1-888-267-6180 ext. 267.

#### **Attention General Motors Dealers in Canada**

Effective January 1, 2007, parts purchases by non-RIM dealers will not be eligible for any order discounts or rebates and will not earn any return reserve.

### What does the Retail Inventory Management (RIM) feature do?

RIM will collaboratively manage dealer spare parts inventories, and automatically create replenishment orders to the central warehouse system.

### How RIM will benefit your dealership:

- Better management of your inventory for improved availability;
- Reduced parts-related comebacks;
- Fewer lost sales;
- 100% obsolescence protection for RIM-managed inventory;
- RIM dealers earn 7.5% discounts on all CPPP purchases without minimum orders; and
- RIM dealers also earn an additional 1% discount on all RIM-generated orders until December 31, 2006.

For more information on XSELLERATOR, Quorum's IDMS solution, click on this link  
[www.QuorumIS.com/XSELLERATOR](http://www.QuorumIS.com/XSELLERATOR)

Or call

**1-888-267-6180 ext. 267**

