

The Features & Benefits of XSELLERATOR™ Series - #5

Quorum's GMCL IDMS Solution - XSELLERATOR - is a fully-integrated Dealership Management System.

XSELLERATOR has a single-entry database – one record of each customer, one record of each vehicle. Therefore, every department in your dealership – Sales, Service, Parts and Accounting – all work from the same real-time information.

XSELLERATOR provides a 360° view of your customer.

Every department in your dealership sees the same information on your customer, so it's easier to keep your customers happy.

Key Features of XSELLERATOR for Service & Parts

Drive Fixed Operations Performance

- Service Notice and Call Center features allow your dealership to proactively contact your customers for maintenance.
- Understanding the 360° view of the customer helps advisors provide full service.
- VIS Link automatically finds factory recalls.

Service Features

- "15 Point Letter" warranty rules reduce warranty processing time and rejections.
- Electronic Repair Order Dispatching increases technicians' productivity.
- SI 2000 / GMVIS / Warranty Submission Integration streamlines operations.

Parts Features

- RIM Certified – all new customers have RIM deployed for them.
- Electronic Parts Requests keep technicians working.
- Parts Claims / Parts Returns / CSO Submission Integration streamline operations.

For more information on XSELLERATOR, Quorum's IDMS solution, click on this link
www.QuorumIS.com/XSELLERATOR

Or call

1-888-267-6180 ext. 267